

Before you can create an earning plan, think about the goals you want to achieve with your career. The goals you list here align to the analyses you completed in Section 3 of SAM’s My Earning Plan course.

1. Rate each career goal, marking the column in which the goal aligns. (Near-term refers to one year or less.)
2. Briefly identify one or more actions you can take to achieve that goal in the stated period. Goals marked “Already Does This” do not need actions listed.
3. At the bottom of the sheet, add any other goals. You should also add any [work roadblocks](#) that you may need to address. (Hint: Look back to roadblocks and strategies to overcome them that you identified earlier in the course.)
4. When you have finished, save this worksheet so you can critically think about your goals and actions when you complete your earning plan.

Career Goal: My career...	Already Does This	Needs to Do This in the Near-term	Needs to Address This in the Longer-Term
Helps me achieve financial freedom to meet my financial obligations, absorb financial shocks, reach financial goals and make financial choices.			
Measures up to current and expected industry trends for salary and growth.			
Meets my benefits requirements.			
Offers work that is interesting to me and aligns with my values.			
Aligns well with my strengths, skills, training and personality.			
Other			

